



Curtis Gabhart

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Curtis Gabhart has been a successful Real Estate professional for nearly a decade. The youngest Partner ever named at ACI, Inc., he prides himself on bringing a deep understanding of the industry to each and every client interaction. Curtis' business philosophy is guided by an unyielding dedication to three core tenets: Collaboration, Communication and Client Service. Each client's goal becomes Curtis' in an unflinching effort to provide the best experience possible.

AREAS OF SPECIALIZATION

**Real Estate Sales
Real Estate Development**

**Consulting
Multi-family Housing**

**Asset Management
Customer Relations**

Highlights of Qualifications

- Successful broker offering 10 years of specialized experience as an apartment buyer, seller, owner and operator.
- Expert in apartment investments and repositioning apartment buildings for maximum performance and value at resale.
- Relationship builder with a proven track record of delivering exceptional client experiences.
- Collaborative leader; known for building teams of uniquely qualified individuals who exceed all professional goals.

Professional Experience

ACI Apartments – San Diego, CA 2000-Present
ACI is the most successful income property brokerage firm in San Diego, specializing in apartment and investing property.

Senior V.P./Principal (2005-Present)

- Partnered in achieving, to date, over \$250 million of inventory bought or sold through apartment brokerage efforts.
- Oversees the largest team of Agents at ACI. Developed and deliver a hands-on, aggressive training program to all new agents.
- Personally transacted over \$30 million in investment property sales.
- Contributed to ACI receiving CoStar's Power Broker award for the years 2003-2006.
- Nominated for 2008 "Deal Maker of the Year" Award.

Senior Associate (2000-2005)

- Represented sellers and buyers of multi-family income properties throughout San Diego.
- Negotiated sales contracts and repositioned apartment buildings for maximum resale value.
- Provided private investment offerings for group purchase of medium and large-scale real estate projects.
- Met the needs of 1031 exchange buyers.

Gabhart Investments, Inc. – San Diego, CA 2000-Present
Gabhart Investments, Inc. is a privately held real estate investment firm based in San Diego, CA.

CEO

- Transacted over \$30 million in personal income property.
- Maintain extensive contacts with myriad owners, brokers, financiers, and investors in order to keep abreast of the market.
- Provide plans that exploit the best functional and financial use of the property.
- Offer complete financial analyses of proposed projects, including 'what-if' scenarios; deliver budget projections, costing and forecasting.
- Plan and direct a comprehensive construction management program.

Licenses and Certifications

Certificate – Real Estate Finance, Investment and Development

University of San Diego Burnham-Moores Center for Real Estate – San Diego, CA

Certified Commercial Investment Member (CCIM)

California State Real Estate License

General Contractors License

Affiliations

President – San Diego Commercial Realtors Association

Policy Advisory Board Member - University of San Diego Burnham-Moores Center for Real Estate

Board of Directors – CCIM San Diego Chapter

Appeared on TLC's Flip This House, providing Real Estate expertise to the property owner.